



## **CronLab signs a distribution agreement for Norway with Value Added Distributor HEATH Comm**

***CronLab, the IT content security provider focusing on cost efficient, innovative and easy-to-use solutions partners with HEATH Comm, a leading value-added IT distributor for Norway.***

London, United Kingdom, October 27th, 2011 – CronLab has signed a distribution agreement for its IT security services in Norway. HEATH Comm has chosen to partner with CronLab to expand their portfolio of security solutions to their wide network of resellers. HEATH Comm will offer CronLab's entire portfolio of products to their base of value added resellers (VARs).

*"The Norwegian market is highly appealing to CronLab and we're proud to enter the market together with HEATH Comm. The managed security space in particular is rather untapped in Norway and has until now been lacking a vendor with a 100% channel focus and a channel program that allow resellers to market such products white labelled under their own names. We believe that our combination of award winning security solutions, combined with highly competitive prices will attract resellers in Norway just as it has in our other markets. We are very pleased to enter the Norwegian market with such an experienced distributor and we very much look forward to aggressively take market share together with HEATH Comm."*

Daniel Axsäter, CEO, CronLab.

*"We're delighted to have added the CronLab's product range of spam filtering, web filtering and email archiving products to our offering. As one of the strongest IT distributors in Norway, we intend to use our significant leverage and stature to grow CronLab's market share in this region through our network of VARs. When we decided to enter this market space we were looking for a provider with outstanding product quality and a highly attractive partner program. In this regard CronLab was a natural choice."*

Bjarte Guterud, General Manager, HEATH Comm.

### About CronLab:

CronLab is an email and web security company focusing on innovative solutions. CronLab delivers state of the art spam filtering, web filtering and email archiving solutions that are easy to use at a highly attractive price. CronLab offers both hardware and hosted products.

CronLab has offices in London, United Kingdom and in Gothenburg, Sweden.

### About HEATH Comm:

HEATH Comm is a leading value added distributor (VAD) in Norway for Network Security and Network Infrastructure products. Being in the business since 1984, HEATH Comm is known for its excellent knowledge and the care for its resellers. HEATH Comm also offers training courses and professional services for its resellers.

HEATH Comm has their main office in Bergen, Norway.

### Contact persons:

Daniel Axsäter  
CEO  
CronLab Ltd  
Phone: +44 (0)208 123 38 26  
Mobile: +44 (0)777 16 11 222  
daniel.axsater@cronlab.com  
www.cronlab.com

Bjarte Guterud  
General Manager  
HEATH Comm  
Phone: +47 (0)55 30 46 00  
bjarte.guterud@heathcomm.no  
www.heathcomm.no