



A LEADING HOSTING PROVIDER WITH TOUGH REQUIREMENTS

Before adopting CronLab's solution, TerraTel looked at numerous other products. Yet, they were never pleased with the quality or customer support on offer. Since TerraTel have a strong reputation for high levels of quality and service, they had to find a supplier who understood this need and would work with them to help achieve those high standards.

IMPROVED PROFITABILITY

The previous in-house solution did not deliver the quality customers demanded, and hence was hard to sell. CronLab products enable TerraTel to actively sell a solution that they know will fight spam in a simple and effective way.

FREES UP VALUABLE STAFF TIME

Historically, TerraTel had used its own solution, which took up technical resources and frequent updating. With CronLab's plug-and-play solution, staff time can be spent on more value adding tasks.

INCREASED CUSTOMER SATISFACTION

Thanks to CronLab's solution, customers see a great improvement in the quality of the spam filtering. Furthermore, the quarantine function gives customers added comfort in the knowledge that they do not lose any mail due to the spam filter.

KEY BENEFITS

- Improved profitability
- Higher productivity
- Increased customer satisfaction

PRODUCT

- CronLab Pro 2000 Anti-Spam Appliance

ABOUT TERRATEL

TerraTel delivers high quality internet and hosting services to clients demanding a hassle-free environment.

TerraTel's services include server hosting, emails and web hosting. TerraTel has been delivering reliable and personal service to thousands of clients for 15 years.

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"After implementing CronLab's anti-spam solution, we saw higher productivity, improved profitability as well as more satisfied customers. We were also able to allocate resulting saved staff time to other more value adding tasks"

- Sandra Hultman, CEO, TerraTel